



## Good Governance for CEO Pay and Performance

A comprehensive framework brought to you by Strategic Pay

Michelle Read | Manager Southern Consulting

MAORI RŪMA INGOA ENGLISH ROOM NAME

# Strategic Pay <br/> sheffield •

#### Good Governance for CEO Pay and Performance

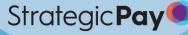
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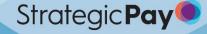
#### Factors Impacting the Level of Remuneration





#### Poll Question 1

How often is the CEO Job Size and/or Remuneration Range reviewed?



### Setting Robust and Defensible CEO Pay Packages



#### Strategic Pay 10 Factor Job Evaluation System

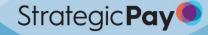




#### **Poll Question 2**

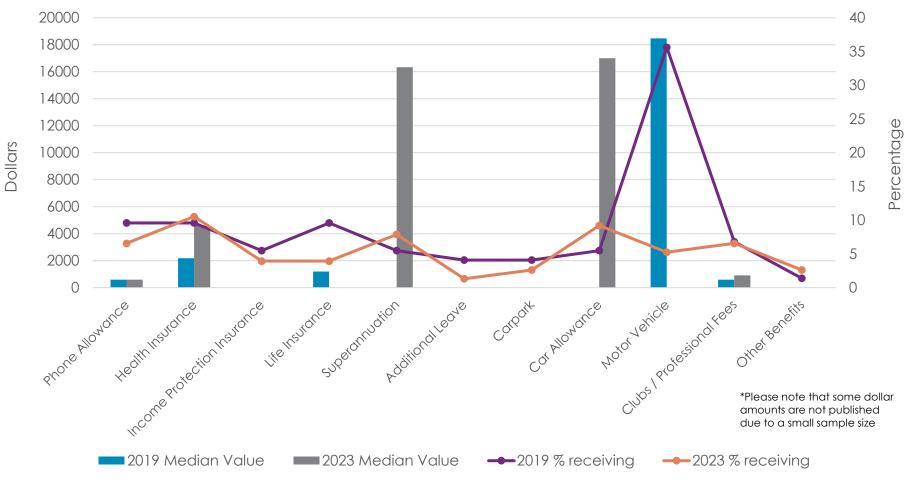
What benefits and/or bonuses are included in the CEO package?

Select as many as applicable



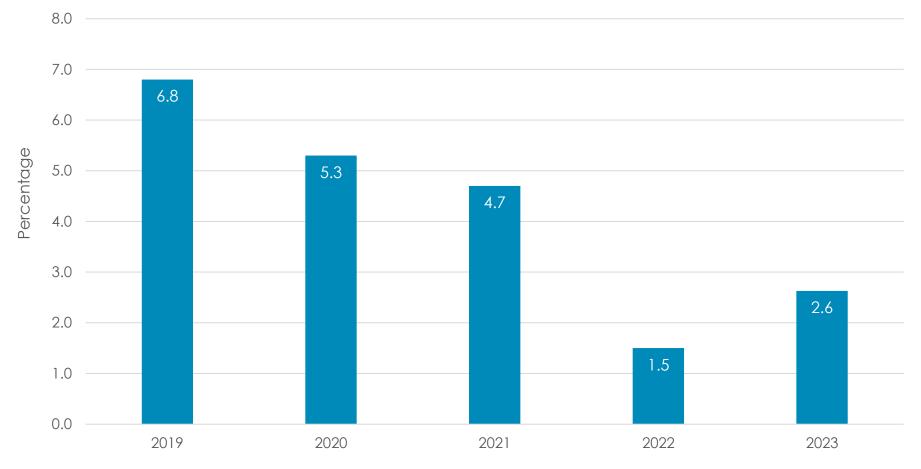
#### Local Government CEO Benefits



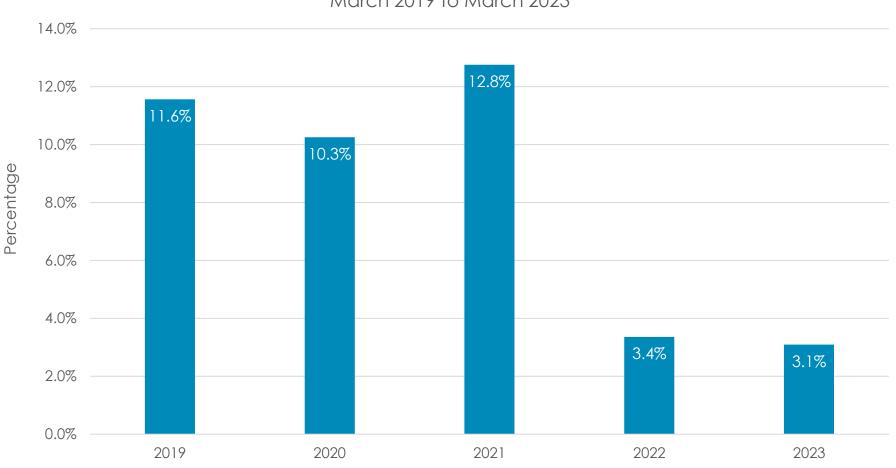


#### Local Government CEOs Receiving a Bonus

March 2019 to March 2023



#### Local Government CEOs Average Actual Bonus as a Percentage of Base Salary



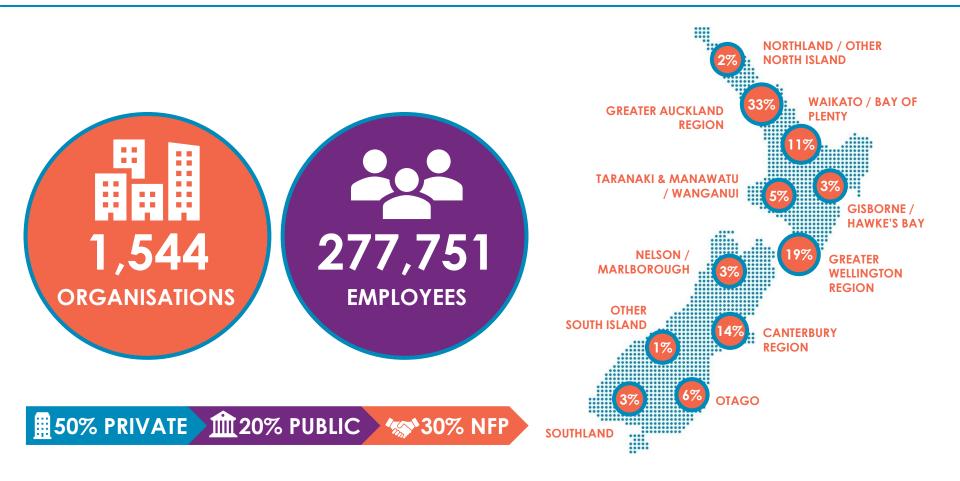
March 2019 to March 2023

#### Annual Increase in Median Base Salary (Local Government)



---CEO medium organisation / GM large organisation (General Market)





**LGNZ Conference 2023** Council's relationship with the CEO What I've learnt

- The Relationships
  - What and How
- When it goes wrong



#### **Poll Question 3**

Are you confident that your CEO Performance Agreement provides clear direction for both the CEO and Council?



## Strategic Pay

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## sheffield

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